



UIDI



ANDREW S. HAZEN

Praise for Andrew Hazen & LaunchPad

"Andrew is a rare breed of business leader who senses opportunity where others don't and knows how to quickly convert that opportunity into reality, a successful growing business. He is creative, thinking of many new business ideas, yet practical, having the detailed knowledge to make a new business work. He is someone who is also trustworthy with a high sense of integrity, someone good to do business with."

- Brian Turchin
CEO, Cape Horn Strategies

"I have personally seen Andrew and his companies grow over the last few years. His personality is magnetic and everyone loves working with him. He enjoys sharing his knowledge and helping people grow. He has the ability to breakdown opportunities and demonstrates how to achieve success efficiently and effectively. Andrew also has a very strong network of professional relationships which help provide him with valuable business tools. I value his opinion and he has helped pave my entrepreneurial path. I will continue to ask for Andrew's advice in all of my ventures."

- Tom Samodolski
CEO, King Caterers

"I recommend Andrew to any Entrepreneur looking to start their own company. He is great mentor with a plethora of knowledge from SEO to Product Development. LaunchPad is a great program with connections to Angel Networks and other funding resources."

- Brian Lejuez
Inventor

"As a start-up online candy distribution company, Andrew Hazen has changed my life AND my business. He is a true marketing guru and genius of the internet. His ideas and motivation techniques have helped grow my company and approach my work in novel and unique ways. A light-bulb goes off in his head every 30 seconds which makes for extremely productive conversations and working sessions. Andrew has been there for me since day one and approaches every meeting as if he is my partner. My business has grown dramatically in the last year and we are just scratching the surface of all the ideas that we have waiting in the wings. I couldn't have done this without him."

- Lauren Bialek-Sachs
President, Sweet City Candy

"What Andrew does for entrepreneurs is helpful and top-notch. Andrew really cares about the success of others, and goes out of his way to connect you with a variety of helpful individuals. He is the exact type of person you'd want to work with in any capacity."

- Frank Vittorini
CEO, uStadium



LaunchPad RESOURCE GUIDE



ANDREW S. HAZEN

ANGEL DOUGH MEDIA

LONG ISLAND

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Welcome Aboard... Buckle-Up and Prepare to Launch!

The LaunchPad Resource Guide is extremely useful as you grow your ideas into businesses and as your start-up and early-stage company explodes into an enterprise!

Our mission is to help YOU take your idea and business to the next level!

The LaunchPad Resource Guide is the only go-to guide to start and GROW your idea and business on Long Island. From patent attorneys, product engineers and web developers to funding, manufacturing and beyond; the LaunchPad Resource Guide provides you with what's needed to take your idea and business to the next level!

A handwritten signature in dark ink, appearing to read "Al Napp", with a long horizontal flourish extending to the right.

Are you connected to the resources you need?

When entrepreneurs find themselves with more questions than answers, they look for help. Choosing a business structure, raising money, tapping legal, valuation or tax advice, and sometimes just talking to someone who's "been there."

That's where EisnerAmper fits in. Our passion is connecting entrepreneurs with the resources they need, when they need them, at every stage of the company's life cycle.

Wherever you are on your entrepreneurial journey, make one of your first connections to EisnerAmper.

Learn more at [EisnerAmper.com/TECHCONNECT](https://eisneramper.com/TECHCONNECT)



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Mark Meinberg mark.meinberg@eisneramper.com

Accountants

Eisner Amper

Syosset, NY 11791

516-864-8900

www.EisnerAmper.com

lawrence.waldman@eisneramper.com

Eisner Amper offers responsive accounting, consulting and tax services with an entrepreneurial focus, providing clients with smart, analytical insights delivered in an approachable style.

Grassi & Co.

Jericho, NY 11753

516-256-3500

www.grassicpas.com

At Grassi & Co., we provide more than traditional accounting, auditing and tax services. We thrive on solving problems, reducing tax liabilities, easing the financial audit process, managing and planning for growth, and preparing for the future.

KPMG

Melville, NY 11747

631-425-6000

www.kpmg.com

falbarella@kpmg.com

KPMG is a global network of professional firms providing Audit, Tax and Advisory services. We operate in 155 countries and have more than 162,000 people working in member firms around the world.



KPMG helps clients better understand the disruptive forces in today's marketplace to strengthen how they manage risk, adapt their business models, leverage technology, enhance innovation, and achieve sustained growth.

For further information, contact:
Anthony Dalessio
Long Island Office Managing Partner, KPMG LLP
1305 Walt Whitman Road
Melville, NY 11747
631-425-6000

kpmg.com

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Advertising & Marketing

Zimmerman/Edelson, Inc.

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Great Neck NY 11021

516-829-8374

www.zimmed.com

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Full-service advertising, public relations, crisis management, social media/digital, and marketing strategy/communications agency.

Crown Advertising

Plainview, NY 11803

www.CrownAd.com

We are not yes men and yes women. We are collaborators, doers, never divas. We are hardworking, fun loving and life-livers to the fullest. We are fishermen, sidewalk shredders, firemen and foodies. We're doodlers and dandies. That's us in something a little bigger than a nutshell.

EGC Group

516-935-4944

www.egcgroup.com

We can take you from a start up to global company. Our corporate branding package includes a marketing strategy suitable for potential investors, communications materials, web development, social media strategy, and digital and traditional media planning and buying.

Associations

AITP (Association of Information Technology Professionals)

Hicksville, NY 11801

www.aitp-li.org

webmaster@aitp-li.org

The mission of the Long Island Chapter of AITP is to provide its members professional development, education, and exposure to technological trends and leadership within the Long Island business community. The Chapter also provides opportunities for networking with experienced I.T. professionals in industry, academia, and local government.

Connect to Tech

www.ConnectToTech.org

online@ConnectToTech.org

Inspire and support students to connect to technology educational and career opportunities through corporate, community and academic partnerships.

Hauppauge Industrial Association (HIA)

Hauppauge, NY 11788

631-543-5355

www.hia-lia.org

info@hia-lia.org

HIA-LI helps Long Island businesses prosper. We have been the recognized voice for business on Long Island and a powerful force and economic engine for regional development for more than 30 years. We provide a forum for business leaders to network, problem solve and obtain advice on critical issues facing their businesses.

Long Island Forum for Technology (LIFT)

Bethpage, NY 11714

631-969-3700; Fax: 631-846-2789

www.lift.org

info@lift.org

New York State's Regional Technology Development Center for Long Island. Educates, promotes, attracts, stimulates, develops and expands science/technology-oriented economic activities.

Technology Island

855-8-LAUNCH

www.TechnologyIsland.com

info@TechnologyIsland.com

Technology Island is focused on promoting Long Island for its technology resources, jobs, opportunities and much more!

Vision Long Island

Northport, NY 11768

631-261-0242

www.VisionLongIsland.org

info@VisionLongIsland.org

Vision Long Island advances more livable, economically sustainable, and environmentally responsible growth on Long Island through Smart Growth. Smart Growth focuses on infill, re-development, and open space preservation. It supports mixed-use, mixed-income communities that are convenient, attractive, pedestrian-friendly, and that make affordable housing and public transportation desirable and realistic.



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Uniondale, NY 11556

516-663-6600

sfox@rmfpc.com

www.rmfp.com

Founded in 1968, Ruskin Moscou Faltischek has since emerged as the preeminent Long Island law firm.

We represent all major practice areas of law including: corporate & securities, financial services, commercial litigation, health care, real estate, employment and trusts & estates. We service a diverse and sophisticated clientele that includes large and mid-sized corporations, privately held businesses, institutions and individuals.

Carter, DeLuca, Farrell & Schmidt LLP

445 Broad Hollow Rd, Ste 420

Melville, NY 11747

631-501-5700

rfarrell@cdfsllaw.com

www.cdfsllaw.com

Carter, DeLuca, Farrell & Schmidt, LLP combines the scientific capacity to fully understand your intellectual property needs with the legal expertise necessary to protect your ideas, inventions and processes in all areas of technology. As a result, we are able to work directly with your research and development as well as marketing departments.

All of our partners and associates have extensive engineering or scientific backgrounds and are experts in diverse areas that range from computer science to cosmetic formulations, from genetics to generators, and from wound care to web design.

Nixon Peabody
50 Jericho Quadrangle, Ste 300
Jericho, NY 11753
516-832-7500
acohen@nixonpeabody.com
www.NixonPeabody.com

We provide the practice diversity and deep bench on Long Island to address a full range of business legal needs, from formation, financing and intellectual property services needed by life sciences and other technology-driven businesses, to dispute resolution, real estate and workforce issues.

Biotech Firms

Accurate Chemical and Scientific
Westbury, NY 11590
516-333-2221
www.accuratechemical.com
info@accuratechemical.com
Reagents for biotech antibodies - monoclonal antibodies.

ALA Scientific Instruments
Farmingdale, NY 11735
631-393-6401
www.alascience.com
sales@alascience.com
Instrument manufacturing for the biotech industry

The BioTech Business Development Group

Westbury, NY 11590

www.biotechbdg.com

info@biotechbdg.com

Assists startups and existing business bring services, products or line of products to market

Broad Hollow Bioscience Park

Farmingdale, NY 11735-0176

631-227-0955 ext. 100

www.bioparkny.org

blyskag@farmingdale.edu

Biotechnology Research Park at Farmingdale State College in conjunction with Cold Spring Harbor Laboratory. Houses compatible early-stage biotechnology companies.

Chembio Diagnostic Systems Inc.

Medford, NY 11763

631-924-2065

www.chembio.com

info@chembio.com

Development, manufacturing and sale of rapid immunodiagnostic tests.

Enzo Biochem Inc.

Farmingdale, NY 11735

631-755-5500; Fax 631-924-2065

www.enzo.com

Researches, develops and markets health care products and provides clinical lab services.

Business Continuity/Disaster Recovery

1025Connect

Westbury, NY 11590

516-512-6262; Fax: 516-512-6331

www.1025connect.com

Carrier neutral colocation facility, off-site data center, Manhattan bypass fiber routes. Disaster recovery seats.

FalconStor Software Inc.

Melville, NY 11747

631-773-4478; Fax: 631-501-7633

www.falconstor.com

salesinfo@falconstor.com

Disk-based data protection.

Future Tech Enterprise Inc.

Holbrook, NY 11741

631-472-5500; Fax: 631-472-6599

www.ftei.com

info@ftei.com

Technology infrastructure solutions provider offering hardware, software and services from over 700 manufacturer product lines.

LMS Technical Services

Farmingdale, NY 11735

631-694-2034; Fax: 631-694-2315

www.lmstech.com

larrys@lmstech.com

Complete outsourced IT network support services.

VAI
Ronkonkoma, NY 11779
631-588-9500; Fax: 631-588-9771
www.vai.net
sales@vai.net

Capital & Funding

Accelerate Long Island
631-493-3024
www.AccelerateLI.org

Angel Dough Ventures
516-933-8900
www.AngelDough.com
info@AngelDough.com

BDS Venture Fund
Jericho, NY 11753
www.BDScapital.net

BDS Venture Fund is a private fund that makes equity investments in private companies, with a focus on mobile applications, medical devices and other technology-related companies that enable business growth.

Long Island Angel Network
www.Llangels.net
keren@Llangels.net

Topspin
Roslyn Heights, NY 11577
516-625-9400

www.TopspinPartners.com

info@TopspinPartners.com

Topspin Partners is a private equity firm that focuses on control investments in lower middle-market companies with \$2 million to \$10 million of EBITDA. We seek to acquire companies that are both defensible and differentiated – that is, (1) the business has characteristics that enable it to compete in the marketplace other than by simply lowering price and (2) its products or services provide a different and, in many cases, unique approach to addressing an existing market need.

Computer Dealers

Custom Computer Specialists

Hauppauge, NY 11788

631-864-6699; Fax: 631-543-2512

www.custometech.com

sales@customonline.com

IT outsourcing, managed services, consulting, systems integration, technical support, hardware and software product sales and training support.

LaunchPad
LONG ISLAND

Where Businesses Take Flight!

LONG ISLAND'S PREMIUM ENTREPRENEURIAL OFFICE SPACE

Our Coworking community is designed to help grow your idea. The perfect place for Start-Ups, Entrepreneurs and other like minded individuals looking to enhance their ideas & businesses.

As a friendly open environment, we encourage each business to interact with one another through our brain storming sessions, events, mentors, and much more!

LaunchPad Locations

LaunchPad Mineola 55 Mineola Blvd. Mineola, NY 11501	LaunchPad Huntington 315 Main Street, 2nd Fl Huntington, NY 11743	LaunchPad Great Neck 3 Grace Ave Great Neck, NY 11020
LaunchPad Hicksville 52 Engineers Dr. Hicksville, NY 11801	LaunchPad Stony Brook Stony Brook University Engineering Building	LaunchPad NYIT New York Institute of Technology Old Westbury, NY

www.LaunchPadLI.com

CoWorking Spaces & Incubators

LaunchPad Long Island

Mineola, Huntington, Great Neck, NYIT in Old Westbury & Stony Brook
855-8-LAUNCH

www.LaunchPadLI.com

info@LaunchPadLI.com

LaunchPad is an incubator, business accelerator and co-working space designed to help start-ups and early-stage companies. With 12,000 sq ft in Mineola, 8,700 sq ft in downtown Huntington, 10,000+ sq ft in Great Neck, a location at Stony Brook University and at NYIT, LaunchPad is at the heart of the entrepreneurial renaissance on Long Island.

Broad Hollow Bioscience Park

Farmingdale, NY 11735-0176

631-227-0955 ext. 100

www.bioparkny.org

blyskag@farmingdale.edu

Biotechnology Research Park at Farmingdale State College in conjunction with Cold Spring Harbor Laboratory. Houses compatible early-stage biotechnology companies.

Calverton Business & Food Incubator

4603 Middle Country Rd.

Calverton, NY 11933

631-727-4631

<http://kcirtap1984.wix.com/incubator>

monique.gablenz@stonybrook.edu

Stony Brook University's Incubator at Calverton was conceived as an economic engine to enhance Eastern Long Island's agricultural, aquacultural and environmental industries.

Tenants can take full advantage of vast resources to accelerate the research and development of products and/or services for introduction into the marketplace. Our modern offices, conference rooms, laboratories with both fresh and salt-water access, as well as our new food processing facility provide an excellent working environment that focuses on the development of new ventures compatible with the unique economic setting of Long Island's East End.

CEWIT – Center of Excellence in Wireless and Information Technology
Stony Brook, NY 11794
631-216-7000

www.cewit.org

info@cewit.org

The Center's research areas are diverse and cover distributed robotics, expressive and hybrid networks, mobile computing, wireless networks, cyber security, computer vision and image processing, RF systems, microwave sensors, wireless sensor networks, computational genetics and protein docking, computational neurobiology, virtual reality, effective bandwidth utilization, wireless protocols, wireless ad hoc networks and wireless gateways.

Long Island High Tech Incubator (LIHTI)
Stony Brook, NY 11790
631-444-8800

www.lihti.org

mwalton@lihti.org

Since its opening in 1992, the Incubator has been associated with more than 70 businesses, and 44 companies have graduated successfully from the LIHTI program, contributing over \$2.5B to the national economy and creating jobs for over 500 employees.



Sensor CAT
CENTER FOR ADVANCED SENSOR TECHNOLOGIES

Providing Resources for Many Companies and Inventors!

We're the Sensor CAT, a portal for companies and inventors to Stony Brook University's research faculty, their unique expertise, R&D capabilities, and equipment--and providing considerable advantages!

The Sensor CAT can selectively co-fund a project and reduce University overhead. We aid companies in identifying applicable resources on campus, and our Entrepreneur in Residence provides numerous selected companies with experienced strategic input, at no cost.

The Sensor CAT can apply its resources across all applications of the physical and computer sciences, and engineering!



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IN DIAGNOSTIC TOOLS AND SENSOR SYSTEMS
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Education

Adelphi University
Garden City, NY 11754
800-ADELPHI; Fax: 516-877-3039
www.adelphi.edu
admissions@adelphi.edu

Center for Advanced Technology in Diagnostic Tools and Sensor Systems
Stony Brook University
Stony Brook, NY 11794
<http://sensorcat.sunysb.edu>

Industry-university research and development collaboration co-funding,
patents generator, and entrepreneur in residence services.

Cold Spring Harbor Laboratory
Cold Spring Harbor, NY 11724
516-367-8455; Fax: 516-367-8809

www.cshl.edu

pubaff@cschl.edu

Private, nonprofit research and education institution.

Dowling College
Oakdale, NY 11769
800-DOWLING

www.dowling.edu

admissions@dowling.edu

Undergraduate, graduate and doctoral degree programs, certifications
and online courses.

Farmingdale State College (SUNY)
Farmingdale, NY 11735-1021
631-420-2400; Fax: 631-420-2693

www.farmingdale.edu

Kathy.coley@farmingdale.edu

A co-educational, public college offering degrees in 37 programs
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engineering technology.

Five Towns College
Dix Hills, NY 11746
631-424-7000; Fax: 631-656-2172

www.ftc.edu

susan.barr@ftc.edu

Courses offered: programs in audio recording business, music business, child and music teacher education, broadcasting, journalism, theatre arts, film/video.

Hofstra University

Hempstead, NY 11549

516-463-6600; Fax: 516-463-4848

www.hofstra.edu

admission@hofstra.edu

Courses offered: liberal arts and science, business, communication, education, engineering, health and human services, law and medicine.

Hunter Business & Technical School

Levittown, NY 11756

516-796-1000; Fax: 516-796-9574

www.hunterbusinessschool.edu

fundjay@yahoo.com

Locally owned private career training institution.

Long Island University/LIU Post

Brookville, NY 11548

516-299-2900; Fax: 516-299-2137

www.liu.edu/post

post-enroll@liu.edu

Courses offered: biomedical technology, computer science, educational technology, digital art and design, interactive multimedia, information management and technology, information systems, library and information science, radiologic technology, mobile GIS applications development, corporate learning and development.

Molloy College
Rockville Centre, NY 11571
516-323-3000
www.molloy.edu
info@molloy.edu

Programs leading to associates, bachelor's, master's, post master's, doctorate degrees and continuing education.

Nassau Community College
Garden City, NY 11530
516-572-9634; Fax: 516-572-7497
www.ncc.edu
alicia.steger@ncc.edu

Courses offered: 82 academic programs of study. Numerous certificate and liberal arts programs and courses.

New York Institute of Technology (NYIT)
Old Westbury, NY 11568
516-686-7516; Fax: 516-686-7613
www.nyit.edu
admissions@nyit.edu

St. John's University
Queens, NY 11439
718-990-2000; Fax: 718-990-5827
www.stjohns.edu
admhelp@stjohns.edu

St. Joseph's College
Patchogue, NY 11772
631-687-5100; Fax: 631-654-1782

www.sjcny.edu

info@sjcny.edu

Offers affordable liberal arts education in a variety of undergraduate and graduate study options.

Stony Brook University

Stony Brook, NY 11794-0701

631-632-6000; Fax: 631-632-6621

www.stonybrook.edu

Support of startups and young businesses through the Long Island High Technology Incubator and the Calverton Business Incubator.

Suffolk Community College

Selden, NY 11784

631-451-4112; Fax 631-451-4715

www.sunysuffolk.edu

SUNY College at Old Westbury

Old Westbury, NY 11568

516-876-3000; Fax: 516-876-3307

www.oldwestbury.edu

enroll@oldwestbury.edu

Undergraduate programs in American studies, biological sciences, business, chemistry, physics, math, computer science, humanities, politics, visual arts, psychology, sociology, teacher education, media and communications. Graduate programs in accounting, taxation, mental health counseling and adolescent education.

Touro College

Bay Shore, NY 11706

631-665-1600; Fax: 631-665-6342

www.touro.edu

enroll.health@touro.edu

Undergraduate and Graduate programs.

Wilson Technological Center (BOCES)

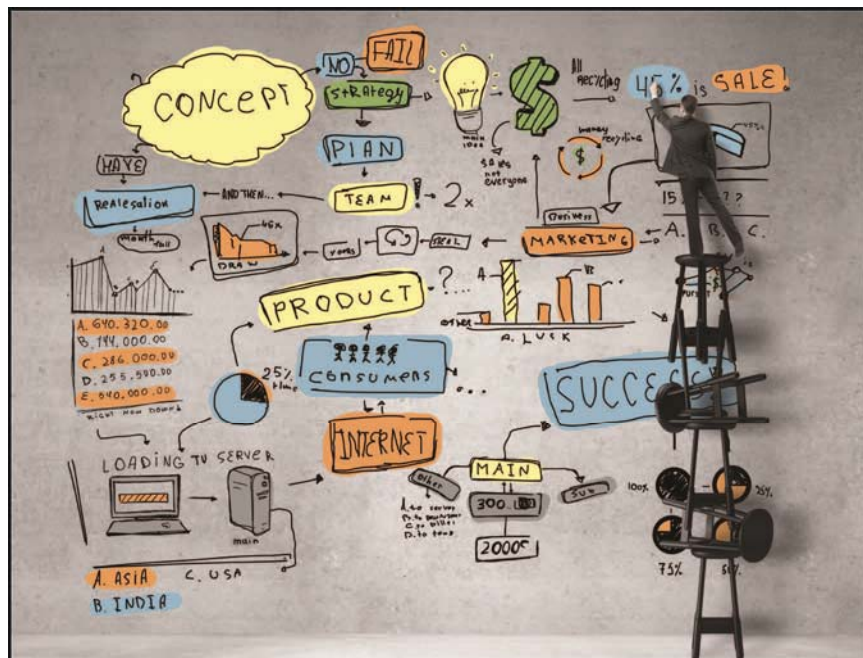
Dix Hills, NY 11746

631-667-6000; Fax: 631-632-4922

www.wsboces.org

adulthood@wsboces.org

Courses offered: computer networking, ComTIA, Cisco, Word, Excel, Quickbooks, Photoshop, certified internet webmaster (CIW), AutoCAD, surgical technology.



YOUR IDEA COULD BE THE NEXT “BIG THING!”

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BOOST

Financial Incentives/Networking Opportunities
FOR INNOVATION COMPANIES



Information Technology



Life & Bio Sciences



Green Technology & Energy

Government

Minimum Wages

<http://www.labor.ny.gov/workerprotection/laborstandards/workprot/minwage.shtm>

Nassau County Industrial Development Agency (IDA)

516-571-1945

www.NassauIDA.org

nterzulli@nassauida.org

The Nassau County Industrial Development Agency (IDA) consists of a team of professionals whose mission is to promote the economic welfare and prosperity of Nassau County. Whether you're already doing business in Nassau County or simply considering it, we want to be a resource for you. We can help your business relocate, expand operations and finance new investments. We can also put you in touch with our partners, who are eager to provide additional services from loans to tax credits to workforce training.

Nassau County Inventors Club

516-571-1745

<http://www.nassauida.org/Public/Club>

nterzulli@nassauida.org

The Nassau County Inventors Club provides novice and seasoned entrepreneurs networking and brainstorming opportunities in a safe and secure environment. With a primary goal of helping turn ideas into action, the Club will provide assistance in all aspects of the inventing process and enable members to tap into critical resources. Fueled by monthly guest expert speakers, the organization will provide assistance to local inventors in each step of the innovation process.

Small Business Development Centers (SBDC) - Farmingdale State College
631-420-2765

<http://www.farmingdale.edu/sbdc>

The Farmingdale Small Business Development Center (SBDC) provides free, one-on-one business advising. This free technical assistance is available to anyone who wants to start a business or who already owns a business. Services range from answering startup and business structure questions to assisting with business plans, cash flow projections, marketing plans, and loan information.

Small Business Development Center (SBDC) – Stony Brook University
631-632-9070

<http://www.stonybrook.edu/commcms/sbdc/>

The SBDC is made up of talented and dedicated NYS Certified Business Advisors who take a personal interest in the success of your business. Helping new and existing businesses lead to their increased productivity and profitability and, in the long run, contributes to the stability and growth of the small business sector and the economy.

Free one-on-one assistance with business planning, marketing, financial management skills and technology transfer are just a few of the ways we can help to improve the viability of your small business. We invite you to contact us to allow us to begin working together with you to create and sustain a healthy, profitable business.

Suffolk County Industrial Development Agency (IDA)
631-853-4802

info@SuffolkIDA.org

www.SuffolkIDA.org

The Suffolk County Industrial Development Agency's (IDA) mission is to help businesses create jobs and grow the economy in Suffolk County. We do this by providing significant tax incentives to businesses seeking

to expand in, or relocate to, Suffolk County. We pride ourselves in moving at the speed of business and are often able to approve benefits within 60-90 days. We will also serve as your liaison to other government agencies and partners, ensuring your business receives all the attention and resources it deserves. Whether you are a start-up or established company looking to grow, please contact us to hear about all that Suffolk County can offer your business.

Manufacturing

A & Z Pharmaceutical Inc.

Hauppauge, NY 11788

631-952-3800; Fax: 631-952-3900

www.azpharmaceutical.com

eli@azpharmaceutical.com

Manufactures pharmaceutical and dietary supplements.

Action Machine Products Inc.

Copiague, NY 11726

631-842-2333; Fax: 631-842-5902

www.actionmachined.com

sales@actionmachined.com

ISO registered facility specializing in CNC turning with live tooling for all industries requiring small precision-machined parts.

Andrea Electronics

Bohemia, NY 11716

631-719-1800; Fax: 631-719-1998

www.andraelectronics.com

info@andraelectronics.com

Manufacturer and developer of noise cancellation technology, headsets, mobile devices, Bluetooth, embedded solutions, VoIP and speech recognition.

Beta Transformer Technology Corp.

Bohemia, NY 11716

631-244-7393; Fax: 631-244-8893

www.bttc-beta.com

sales@bttc-beta.com

Manufactures transformers and custom magnetics.

Bren-Tronics

Commack, NY 11725

631-499-5155 ext. 153; Fax: 631-499-5504

www.bren-tronics.com

sfung@bren-tronics.com

Designs and manufactures custom battery assemblies and charging systems.

Formed Plastics

Carle Place, NY 11514

516-334-2300; Fax: 516-334-2679

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