Praise for Andrew Hazen & LaunchPad

"Andrew is a rare breed of business leader who senses opportunity where others don't and knows how to quickly convert that opportunity into reality, a successful growing business. He is creative, thinking of many new business ideas, yet practical, having the detailed knowledge to make a new business work. He is someone who is also trustworthy with a high sense of integrity, someone good to do business with."

- Brian Turchin
CEO, Cape Horn Strategies

"I have personally seen Andrew and his companies grow over the last few years. His personality is magnetic and everyone loves working with him. He enjoys sharing his knowledge and helping people grow. He has the ability to breakdown opportunities and demonstrates how to achieve success efficiently and effectively. Andrew also has a very strong network of professional relationships which help provide him with valuable business tools. I value his opinion and he has helped pave my entrepreneurial path. I will continue to ask for Andrew's advice in all of my ventures."

- Tom Samodolski
CEO, King Caterers

"I recommend Andrew to any Entrepreneur looking to start their own company. He is great mentor with a plethora of knowledge from SEO to Product Development. LaunchPad is a great program with connections to Angel Networks and other funding resources."

- Brian Lejuez
Inventor
“As a start-up online candy distribution company, Andrew Hazen has changed my life AND my business. He is a true marketing guru and genius of the internet. His ideas and motivation techniques have helped grow my company and approach my work in novel and unique ways. A light-bulb goes off in his head every 30 seconds which makes for extremely productive conversations and working sessions. Andrew has been there for me since day one and approaches every meeting as if he is my partner. My business has grown dramatically in the last year and we are just scratching the surface of all the ideas that we have waiting in the wings. I couldn't have done this without him.”

- Lauren Bialek-Sachs
President, Sweet City Candy

“What Andrew does for entrepreneurs is helpful and top-notch. Andrew really cares about the success of others, and goes out of his way to connect you with a variety of helpful individuals. He is the exact type of person you'd want to work with in any capacity.”

- Frank Vittorini
CEO, uStadium
The author and publisher of this book and the accompanying materials have used their best efforts in preparing this program. The author and publisher make no representation or warranties with respect to the accuracy, application, fitness or completeness of the contents of this program. They disclaim any warranties (expressed or implied), merchantability, or fitness for any particular purpose. The author and publisher shall in no event be held liable for any loss or other damages, including but not limited to special, incidental, consequential, or other damages. As always, the advice of a competent legal, tax, accounting or other professional should be sought.
Welcome Aboard... Buckle-Up and Prepare to Launch!

The LaunchPad Resource Guide is extremely useful as you grow your ideas into businesses and as your start-up and early-stage company explodes into an enterprise!

Our mission is to help YOU take your idea and business to the next level!

The LaunchPad Resource Guide is the only go-to guide to start and GROW your idea and business on Long Island. From patent attorneys, product engineers and web developers to funding, manufacturing and beyond; the LaunchPad Resource Guide provides you with what’s needed to take your idea and business to the next level!
Are you connected to the resources you need?

When entrepreneurs find themselves with more questions than answers, they look for help. Choosing a business structure, raising money, tapping legal, valuation or tax advice, and sometimes just talking to someone who’s “been there.”

That’s where EisnerAmper fits in. Our passion is connecting entrepreneurs with the resources they need, when they need them, at every stage of the company’s life cycle.

Wherever you are on your entrepreneurial journey, make one of your first connections to EisnerAmper.

Learn more at EisnerAmper.com/TECHCONNECT

Let's get down to business.®  eisneramper.com  516.884.8811
Mark Meinberg  mark.meinberg@eisneramper.com
**Accountants**

**Eisner Amper**  
Syosset, NY 11791  
516-864-8900  
[lawrence.waldman@eisneramper.com](mailto:lawrence.waldman@eisneramper.com)  
Eisner Amper offers responsive accounting, consulting and tax services with an entrepreneurial focus, providing clients with smart, analytical insights delivered in an approachable style.

**Grassi & Co.**  
Jericho, NY 11753  
516-256-3500  
[www.grassicpas.com](http://www.grassicpas.com)  
At Grassi & Co., we provide more than traditional accounting, auditing and tax services. We thrive on solving problems, reducing tax liabilities, easing the financial audit process, managing and planning for growth, and preparing for the future.

**KPMG**  
Melville, NY 11747  
631-425-6000  
[www.kpmg.com](http://www.kpmg.com)  
[falbarella@kpmg.com](mailto:falbarella@kpmg.com)  
KPMG is a global network of professional firms providing Audit, Tax and Advisory services. We operate in 155 countries and have more than 162,000 people working in member firms around the world.
KPMG helps clients better understand the disruptive forces in today’s marketplace to strengthen how they manage risk, adapt their business models, leverage technology, enhance innovation, and achieve sustained growth.

For further information, contact:
Anthony Dalessio
Long Island Office Managing Partner, KPMG LLP
1306 Walt Whitman Road
Melville, NY 11747
631-425-6000

kpmg.com
Advertising & Marketing

Zimmerman/Edelson, Inc.
5 Bond Street
Great Neck NY 11021
516-829-8374
www.zimmed.com
info@zimmed.com
facebook.com/zimmed | twitter.com/zimmed
Full-service advertising, public relations, crisis management, social media/digital, and marketing strategy/communications agency.

Crown Advertising
Plainview, NY 11803
www.CrownAd.com
We are not yes men and yes women. We are collaborators, doers, never divas. We are hardworking, fun loving and life-livers to the fullest. We are fishermen, sidewalk shredders, firemen and foodies. We're doodlers and dandies. That's us in something a little bigger than a nutshell.

EGC Group
516-935-4944
www.egcgroup.com
We can take you from a start up to global company. Our corporate branding package includes a marketing strategy suitable for potential investors, communications materials, web development, social media strategy, and digital and traditional media planning and buying.
Associations

AITP (Association of Information Technology Professionals)
Hicksville, NY 11801
www.aiptp-li.org
webmaster@aitp-li.org
The mission of the Long Island Chapter of AITP is to provide its members professional development, education, and exposure to technological trends and leadership within the Long Island business community. The Chapter also provides opportunities for networking with experienced I.T. professionals in industry, academia, and local government.

Connect to Tech
www.ConnectToTech.org
online@ConnectToTech.org
Inspire and support students to connect to technology educational and career opportunities through corporate, community and academic partnerships.

Hauppauge Industrial Association (HIA)
Hauppauge, NY 11788
631-543-5355
www.hia- lia.org
info@hia- lia.org
HIA-LI helps Long Island businesses prosper. We have been the recognized voice for business on Long Island and a powerful force and economic engine for regional development for more than 30 years. We provide a forum for business leaders to network, problem solve and obtain advice on critical issues facing their businesses.
Long Island Forum for Technology (LIFT)
Bethpage, NY 11714
631-969-3700; Fax: 631-846-2789
www.lift.org
info@lift.org
New York State’s Regional Technology Development Center for Long Island. Educates, promotes, attracts, stimulates, develops and expands science/technology-oriented economic activities.

Technology Island
855-8-LAUNCH
www.TechnologyIsland.com
info@TechnologyIsland.com
Technology Island is focused on promoting Long Island for its technology resources, jobs, opportunities and much more!
Vision Long Island
Northport, NY 11768
631-261-0242
www.VisionLongIsland.org
info@VisionLongIsland.org
Vision Long Island advances more livable, economically sustainable, and environmentally responsible growth on Long Island through Smart Growth. Smart Growth focuses on infill, re-development, and open space preservation. It supports mixed-use, mixed-income communities that are convenient, attractive, pedestrian-friendly, and that make affordable housing and public transportation desirable and realistic.
SMART COUNSEL

STRAIGHT TALK

It’s more than a slogan. It’s the embodiment of our unwavering commitment to every client we serve. Along with our expertise and results, it’s what our clients tell us they value most.

Commercial Litigation • Real Estate
Trusts & Estates • Corporate & Securities
Health Law • Financial Services

Ruskin Moscou Faltischek P.C.
Counselors at Law

516.663.6600 • Uniondale • www.rmfpc.com

Attorney advertising
Attorneys

Ruskin Moscou Faltischek, P.C.
1425 RXR Plaza, 15th Fl.
Uniondale, NY 11556
516-663-6600
sfox@rmfpc.com
www.rmfpc.com
Founded in 1968, Ruskin Moscou Faltischek has since emerged as the preeminent Long Island law firm.

We represent all major practice areas of law including: corporate & securities, financial services, commercial litigation, health care, real estate, employment and trusts & estates. We service a diverse and sophisticated clientele that includes large and mid-sized corporations, privately held businesses, institutions and individuals.

Carter, DeLuca, Farrell & Schmidt LLP
445 Broad Hollow Rd, Ste 420
Melville, NY 11747
631-501-5700
rfarrell@cdfslaw.com
www.cdfslaw.com
Carter, DeLuca, Farrell & Schmidt, LLP combines the scientific capacity to fully understand your intellectual property needs with the legal expertise necessary to protect your ideas, inventions and processes in all areas of technology. As a result, we are able to work directly with your research and development as well as marketing departments.
All of our partners and associates have extensive engineering or scientific backgrounds and are experts in diverse areas that range from computer science to cosmetic formulations, from genetics to generators, and from wound care to web design.

Nixon Peabody
50 Jericho Quadrangle, Ste 300
Jericho, NY 11753
516-832-7500
acohen@nixonpeabody.com
www.NixonPeabody.com
We provide the practice diversity and deep bench on Long Island to address a full range of business legal needs, from formation, financing and intellectual property services needed by life sciences and other technology-driven businesses, to dispute resolution, real estate and workforce issues.

Biotech Firms

Accurate Chemical and Scientific
Westbury, NY 11590
516-333-2221
www.accuratechemical.com
info@accuratechemical.com
Reagents for biotech antibodies - monoclonal antibodies.

ALA Scientific Instruments
Farmingdale, NY 11735
631-393-6401
www.alascience.com
sales@alascience.com
Instrument manufacturing for the biotech industry
The BioTech Business Development Group
Westbury, NY 11590
www.biotechbdg.com
info@biotechbdg.com
Assists startups and existing business bring services, products or line of products to market

Broad Hollow Bioscience Park
Farmingdale, NY 11735-0176
631-227-0955 ext. 100
www.bioparkny.org
blyskag@farmingdale.edu
Biotechnology Research Park at Farmingdale State College in conjunction with Cold Spring Harbor Laboratory. Houses compatible early-stage biotechnology companies.

Chembio Diagnostic Systems Inc.
Medford, NY 11763
631-924-2065
www.chembio.com
info@chembio.com
Development, manufacturing and sale of rapid immunodiagnostic tests.

Enzo Biochem Inc.
Farmingdale, NY 11735
631-755-5500; Fax 631-924-2065
www.enzo.com
Researches, develops and markets health care products and provides clinical lab services.
Business Continuity/Disaster Recovery

1025Connect
Westbury, NY 11590
516-512-6262; Fax: 516-512-6331
www.1025connect.com
Carrier neutral colocation facility, off-site data center, Manhattan bypass fiber routes. Disaster recovery seats.

FalconStor Software Inc.
Melville, NY 11747
631-773-4478; Fax: 631-501-7633
www.falconstor.com
salesinfo@falconstor.com
Disk-based data protection.

Future Tech Enterprise Inc.
Holbrook, NY 11741
631-472-5500; Fax: 631-472-6599
www.ftei.com
info@ftei.com
Technology infrastructure solutions provider offering hardware, software and services from over 700 manufacturer product lines.

LMS Technical Services
Farmingdale, NY 11735
631-694-2034; Fax: 631-694-2315
www.lmstech.com
larrys@lmstech.com
Complete outsourced IT network support services.
VAI
Ronkonkoma, NY 11779
631-588-9500; Fax: 631-588-9771
www.vai.net
sales@vai.net

**Capital & Funding**

**Accelerate Long Island**
631-493-3024
www.AccelerateLI.org

**Angel Dough Ventures**
516-933-8900
www.AngelDough.com
info@AngelDough.com

**BDS Venture Fund**
Jericho, NY 11753
www.BDScapital.net
BDS Venture Fund is a private fund that makes equity investments in private companies, with a focus on mobile applications, medical devices and other technology-related companies that enable business growth.

**Long Island Angel Network**
www.LIangels.net
keren@LIangels.net

Topspin
Roslyn Heights, NY 11577
516-625-9400
Topspin Partners is a private equity firm that focuses on control investments in lower middle-market companies with $2 million to $10 million of EBITDA. We seek to acquire companies that are both defensible and differentiated – that is, (1) the business has characteristics that enable it to compete in the marketplace other than by simply lowering price and (2) its products or services provide a different and, in many cases, unique approach to addressing an existing market need.

**Computer Dealers**

Custom Computer Specialists  
Hauppauge, NY 11788  
631-864-6699; Fax: 631-543-2512  
[www.custometech.com](http://www.custometech.com)  
[sales@customonline.com](mailto:sales@customonline.com)  
IT outsourcing, managed services, consulting, systems integration, technical support, hardware and software product sales and training support.
LONG ISLAND’S PREMIUM ENTREPRENEURIAL OFFICE SPACE

Our Coworking community is designed to help grow your idea. The perfect place for Start-Ups, Entrepreneurs and other like minded individuals looking to enhance their ideas & businesses.

As a friendly open environment, we encourage each business to interact with one another through our brainstorming sessions, events, mentors, and much more!

LaunchPad Locations

LaunchPad Mineola
55 Mineola Blvd.
Mineola, NY 11501

LaunchPad Huntington
315 Main Street, 2nd Fl
Huntington, NY 11743

LaunchPad Great Neck
3 Grace Ave
Great Neck, NY 11020

LaunchPad Hicksville
52 Engineers Dr.
Hicksville, NY 11801

LaunchPad Stony Brook
Stony Brook University
Engineering Building

LaunchPad NYIT
New York Institute of Technology Old Westbury, NY

www.LaunchPadLI.com
CoWorking Spaces & Incubators

LaunchPad Long Island
Mineola, Huntington, Great Neck, NYIT in Old Westbury & Stony Brook
855-8-LAUNCH
www.LaunchPadLI.com
info@LaunchPadLI.com
LaunchPad is an incubator, business accelerator and co-working space designed to help start-ups and early-stage companies. With 12,000 sq ft in Mineola, 8,700 sq ft in downtown Huntington, 10,000+ sq ft in Great Neck, a location at Stony Brook University and at NYIT, LaunchPad is at the heart of the entrepreneurial renaissance on Long Island.

Broad Hollow Bioscience Park
Farmingdale, NY 11735-0176
631-227-0955 ext. 100
www.bioparkny.org
blyskag@farmingdale.edu
Biotechnology Research Park at Farmingdale State College in conjunction with Cold Spring Harbor Laboratory. Houses compatible early-stage biotechnology companies.

Calverton Business & Food Incubator
4603 Middle Country Rd.
Calverton, NY 11933
631-727-4631
monique.gablenz@stonybrook.edu
Stony Brook University's Incubator at Calverton was conceived as an economic engine to enhance Eastern Long Island's agricultural, aquacultural and environmental industries.
Tenants can take full advantage of vast resources to accelerate the research and development of products and/or services for introduction into the marketplace. Our modern offices, conference rooms, laboratories with both fresh and salt-water access, as well as our new food processing facility provide an excellent working environment that focuses on the development of new ventures compatible with the unique economic setting of Long Island's East End.

CEWIT – Center of Excellence in Wireless and Information Technology
Stony Brook, NY 11794
631-216-7000
www.cewit.org
info@cewit.org

The Center’s research areas are diverse and cover distributed robotics, expressive and hybrid networks, mobile computing, wireless networks, cyber security, computer vision and image processing, RF systems, microwave sensors, wireless sensor networks, computational genetics and protein docking, computational neurobiology, virtual reality, effective bandwidth utilization, wireless protocols, wireless ad hoc networks and wireless gateways.

Long Island High Tech Incubator (LIHTI)
Stony Brook, NY 11790
631-444-8800
www.lihti.org
mwalton@lihti.org

Since its opening in 1992, the Incubator has been associated with more than 70 businesses, and 44 companies have graduated successfully from the LIHTI program, contributing over $2.5B to the national economy and creating jobs for over 500 employees.
Providing Resources for Many Companies and Inventors!

We're the Sensor CAT, a portal for companies and inventors to Stony Brook University's research faculty, their unique expertise, R&D capabilities, and equipment—and providing considerable advantages!

The Sensor CAT can selectively co-fund a project and reduce University overhead. We aid companies in identifying applicable resources on campus, and our Entrepreneur in Residence provides numerous selected companies with experienced strategic input, at no cost.

The Sensor CAT can apply its resources across all applications of the physical and computer sciences, and engineering!

Education

Adelphi University
Garden City, NY 11754
800-ADELPHI; Fax: 516-877-3039
www.adelphi.edu
admissions@adelphi.edu

Center for Advanced Technology in Diagnostic Tools and Sensor Systems
Stony Brook University
Stony Brook, NY 11794
http://sensorcat.sunysb.edu
Industry-university research and development collaboration co-funding, patents generator, and entrepreneur in residence services.

Cold Spring Harbor Laboratory
Cold Spring Harbor, NY 11724
516-367-8455; Fax: 516-367-8809
www.cshl.edu
pubaff@cshl.edu
Private, nonprofit research and education institution.

Dowling College
Oakdale, NY 11769
800-DOWLING
www.dowling.edu
admissions@dowling.edu
Undergraduate, graduate and doctoral degree programs, certifications and online courses.

Farmingdale State College (SUNY)
Farmingdale, NY 11735-1021
631-420-2400; Fax: 631-420-2693
www.farmingdale.edu
Kathy.coley@farmingdale.edu
A co-educational, public college offering degrees in 37 programs including business, applied arts and sciences, health sciences and engineering technology.

Five Towns College
Dix Hills, NY 11746
631-424-7000; Fax: 631-656-2172
www.ftc.edu
susan.barr@ftc.edu
Courses offered: programs in audio recording business, music business, child and music teacher education, broadcasting, journalism, theatre arts, film/video.

Hofstra University
Hempstead, NY 11549
516-463-6600; Fax: 516-463-4848
www.hofstra.edu
admission@hofstra.edu
Courses offered: liberal arts and science, business, communication, education, engineering, health and human services, law and medicine.

Hunter Business & Technical School
Levittown, NY 11756
516-796-1000; Fax: 516-796-9574
www.hunterbusinessschool.edu
fundjay@yahoo.com
Locally owned private career training institution.

Long Island University/LIU Post
Brookville, NY 11548
516-299-2900; Fax: 516-299-2137
www.liu.edu/post
post-enroll@liu.edu
Courses offered: biomedical technology, computer science, educational technology, digital art and design, interactive multimedia, information management and technology, information systems, library and information science, radiologic technology, mobile GIS applications development, corporate learning and development.
Molloy College
Rockville Centre, NY 11571
516-323-3000
www.molloy.edu
info@molloy.edu
Programs leading to associates, bachelor’s, master’s, post master’s, doctorate degrees and continuing education.

Nassau Community College
Garden City, NY 11530
516-572-9634; Fax: 516-572-7497
www.ncc.edu
alicia.steger@ncc.edu
Courses offered: 82 academic programs of study. Numerous certificate and liberal arts programs and courses.

New York Institute of Technology (NYIT)
Old Westbury, NY 11568
516-686-7516; Fax: 516-686-7613
www.nyit.edu
admissions@nyit.edu

St. John’s University
Queens, NY 11439
718-990-2000; Fax: 718-990-5827
www.stjohns.edu
admhelp@stjohns.edu

St. Joseph’s College
Patchogue, NY 11772
631-687-5100; Fax: 631-654-1782
www.sjcny.edu
info@sjcny.edu
Offers affordable liberal arts education in a variety of undergraduate and graduate study options.

Stony Brook University
Stony Brook, NY 11794-0701
631-632-6000; Fax: 631-632-6621
www.stonybrook.edu
Support of startups and young businesses through the Long Island High Technology Incubator and the Calverton Business Incubator.

Suffolk Community College
Selden, NY 11784
631-451-4112; Fax 631-451-4715
www.sunysuffolk.edu

SUNY College at Old Westbury
Old Westbury, NY 11568
516-876-3000; Fax: 516-876-3307
www.oldwestbury.edu
enroll@oldwestbury.edu
Undergraduate programs in American studies, biological sciences, business, chemistry, physics, math, computer science, humanities, politics, visual arts, psychology, sociology, teacher education, media and communications. Graduate programs in accounting, taxation, mental health counseling and adolescent education.

Touro College
Bay Shore, NY 11706
631-665-1600; Fax: 631-665-6342
www.touro.edu
enroll.health@touro.edu
Undergraduate and Graduate programs.

Wilson Technological Center (BOCES)
Dix Hills, NY 11746
631-667-6000; Fax: 631-632-4922
www.wsboces.org
adulted@wsboces.org
Courses offered: computer networking, ComTIA, Cisco, Word, Excel,
Quickbooks, Photoshop, certified internet webmaster (CIW), AutoCAD,
surgical technology.
YOUR IDEA COULD BE THE NEXT “BIG THING!”
Sometimes all you need is a little boost to make it happen.

SC IDA
SUFFOLK COUNTY INDUSTRIAL DEVELOPMENT AGENCY
SUFFOLKIDA.ORG
Creating JOBS
Growing BUSINESS.

BOOST
Financial Incentives/Networking Opportunities
FOR INNOVATION COMPANIES

Information Technology
Life & Bio Sciences
Green Technology & Energy

631.853.4802
info@suffolkida.org
Government

Minimum Wages
http://www.labor.ny.gov/workerprotection/laborstandards/workprot/minwage.shtm

Nassau County Industrial Development Agency (IDA)
516-571-1945
www.NassauIDA.org
nterzulli@nassauida.org
The Nassau County Industrial Development Agency (IDA) consists of a team of professionals whose mission is to promote the economic welfare and prosperity of Nassau County. Whether you’re already doing business in Nassau County or simply considering it, we want to be a resource for you. We can help your business relocate, expand operations and finance new investments. We can also put you in touch with our partners, who are eager to provide additional services from loans to tax credits to workforce training.

Nassau County Inventors Club
516-571-1745
http://www.nassauida.org/Public/Club
nterzulli@nassauida.org
The Nassau County Inventors Club provides novice and seasoned entrepreneurs networking and brainstorming opportunities in a safe and secure environment. With a primary goal of helping turn ideas into action, the Club will provide assistance in all aspects of the inventing process and enable members to tap into critical resources. Fueled by monthly guest expert speakers, the organization will provide assistance to local inventors in each step of the innovation process.
Small Business Development Centers (SBDC) - Farmingdale State College
631-420-2765
http://www.farmingdale.edu/sbdc

The Farmingdale Small Business Development Center (SBDC) provides free, one-on-one business advising. This free technical assistance is available to anyone who wants to start a business or who already owns a business. Services range from answering startup and business structure questions to assisting with business plans, cash flow projections, marketing plans, and loan information.

Small Business Development Center (SBDC) – Stony Brook University
631-632-9070
http://www.stonybrook.edu/commcms/sbdc/

The SBDC is made up of talented and dedicated NYS Certified Business Advisors who take a personal interest in the success of your business. Helping new and existing businesses lead to their increased productivity and profitability and, in the long run, contributes to the stability and growth of the small business sector and the economy.

Free one-on-one assistance with business planning, marketing, financial management skills and technology transfer are just a few of the ways we can help to improve the viability of your small business. We invite you to contact us to allow us to begin working together with you to create and sustain a healthy, profitable business.

Suffolk County Industrial Development Agency (IDA)
631-853-4802
info@SuffolkIDA.org
www.SuffolkIDA.org

The Suffolk County Industrial Development Agency’s (IDA) mission is to help businesses create jobs and grow the economy in Suffolk County. We do this by providing significant tax incentives to businesses seeking
to expand in, or relocate to, Suffolk County. We pride ourselves in moving at the speed of business and are often able to approve benefits within 60-90 days. We will also serve as your liaison to other government agencies and partners, ensuring your business receives all the attention and resources it deserves. Whether you are a start-up or established company looking to grow, please contact us to hear about all that Suffolk County can offer your business.

**Manufacturing**

A & Z Pharmaceutical Inc.
Hauppauge, NY 11788
631-952-3800; Fax: 631-952-3900
[www.azpharmaceutical.com](http://www.azpharmaceutical.com)
[eli@azpharmaceutical.com](mailto:eli@azpharmaceutical.com)
Manufactures pharmaceutical and dietary supplements.

Action Machine Products Inc.
Copiague, NY 11726
631-842-2333; Fax: 631-842-5902
[www.actionmachined.com](http://www.actionmachined.com)
[sales@actionmachined.com](mailto:sales@actionmachined.com)
ISO registered facility specializing in CNC turning with live tooling for all industries requiring small precision-machined parts.

Andrea Electronics
Bohemia, NY 11716
631-719-1800; Fax: 631-719-1998
[www.andreaelectronics.com](http://www.andreaelectronics.com)
[info@andreaelectronics.com](mailto:info@andreaelectronics.com)
Manufacturer and developer of noise cancellation technology, headsets, mobile devices, Bluetooth, embedded solutions, VoIP and speech recognition.

Beta Transformer Technology Corp.
Bohemia, NY 11716
631-244-7393; Fax: 631-244-8893
www.bttc-beta.com
sales@bttc-beta.com
Manufactures transformers and custom magnetics.

Bren-Tronics
Commack, NY 11725
631-499-5155 ext. 153; Fax: 631-499-5504
www.bren-tronics.com
sfung@bren-tronics.com
Designs and manufactures custom battery assemblies and charging systems.

Formed Plastics
Carle Place, NY 11514
516-334-2300; Fax: 516-334-2679
www.FormedPlastics.com
inquiries@formedplastics.com
Custom plastic pressure/vacuum forming, rotational molding, CNC machining and hot and cold bending. ISO certified.
Merchant Processing

Prime Merchant Services
516-286-7393
www.PrimeMerchantServices.com
info@PrimeMerchantServices.com
Accept major credit cards at your business over the Internet, by phone or through the mail.

Network Outsourcing

A+ Technology & Security Solutions Inc.
Bay Shore, NY 11706
631-969-2600; Fax: 631-969-2400
www.theaplusgroup.com
david@theaplusgroup.com
Full-service technology convergence organization specialized in physical security and IP video surveillance, audio/visual and advanced IT solutions.

LMS Technical Services
Farmingdale, NY 11735
631-694-2034; Fax: 631-694-2315
www.lmstech.com
larrys@lmstech.com
Complete outsourced IT network support services, remote management and monitoring of networks. Consulting designs and network reviews. IT support analysis.

Sandwire
Farmingdale, NY 11735
Handles network support, website design, email, web hosting, computer sales, repair and database development, network maintenance.

SVAM International Inc.
Great Neck, NY 11023
516-466-6655; Fax: 516-466-8260
www.svam.com
anil@svam.com
A global IT services provider of high quality, cost effective software and related services that improve access to critical information, automate their business processes and help their personnel collaborate.

Packaging Supplies & Boxes

ARJAY Company
Deer Park, NY 11729
631-667-2320
ronald@ArjayPackaging.com
www.ArjayCompany.com
Since 1980 Arjay has been committed to delivering quality products at competitive prices with an unwavering dedication to first class service. We provide innovative front line products, systems and people designed to respond to the most demanding customer requirements.
Research & Testing Labs

Acupath Laboratories Inc.
Plainview, NY 11803
516-394-5561
www.acupath.com
bjurysta@acupath.com
Pathology and cancer genetics laboratory

Brookhaven National Laboratory
Government & Public Affairs
Upton, NY 11973
631-344-3174; Fax: 631-344-3368
www.bnl.gov
genzer@bnl.gov
Research and development lab in basic and applied research.

Center for Advanced Technology In Diagnostic Tools
and Sensor Systems
Stony Brook University
Stony Brook, NY 11794
631-632-1368; Fax: 631-632-8529
https://sensorcat.sunysb.edu
Industry-university research and development collaboration co-funding patents generator and entrepreneur in residence services.

Cold Spring Harbor Laboratory
Cold Spring Harbor, NY 11724
516-367-8455; Fax: 516-367-8809
www.cshl.edu
pubaff@cshl.edu
Private, non-profit research and education toward diagnostics and treatments for cancer and neurological diseases.
Stony Brook University, School of Marine and Atmospheric Sciences (SoMAS)

Stony Brook University
Stony Brook, NY 11794-5000
631-632-8700; Fax: 631-632-8820
www.somas.stonybrook.edu
minghua.zhang@stonybrook.edu
Education and research in marine sciences in the fields of physics, biology, chemistry, ocean geology, atmospheric processes, waste-reduction management and environmental studies.

Underwriters laboratories
Melville, NY 11747
631-271-6200
www.ul.com
arthur.mastromarino@ul.com
Testing/safety certification of consumer/industrial/medical products; environmental and commercial inspection services.

Software Companies

Applied Visions Inc.
Northport, NY 11768
631-759-3901; Fax: 631-759-3801
www.avi.com
sales@avi.com

Intelligent Product Solutions
A product design consultancy with designers and engineers providing end-to-end product development services including industrial design, mechanical/electrical and software engineering.

The Omnicon Group
Hauppauge, NY 11788
631-436-7918 ext.1747; Fax: 631-436-7935
www.omnicongroup.com
info@omnicongroup.com
Software development and reliability, maintainability and safety analyses, design, development and analyses for military and commercial aerospace, transportation and medical industries.

Sandata Technologies
Port Washington, NY 11050
800-544-7263; Fax: 516-484-6084
www.sandata.com
general@sandata.com

Sandwire
Farmingdale, NY 11735
516-861-3000; Fax: 516-861-3001
www.sandwire.com
adam.schwam@sandwire.com
Handles network support, website design, email, web hosting, computer sales, repair and database development, network maintenance.
SVAM International Inc.
Great Neck, NY 11023
516-466-6655; Fax: 516-466-8260
www.svam.com
anil@svam.com
Provider of high quality, cost effective software and related services that improve access to critical information, automates business processes and helps personal collaboration.

VAI
Ronkonkoma, NY 11779
631-588-9500; Fax: 631-588-9771
www.vai.net
sales@vai.net
ERP software for the wholesale, manufacturing, retail, food and service industries. Available as an on-premise or cloud solution.

Video

Digital Waterworx
Plainview, NY 11803
516-752-2787
www.Waterworx.com
worx@waterworx.com
Our video production division continues to offer an extremely high caliber of production at or below market rates. Whether it’s a single-camera studio shoot or an elaborate multi-camera location production, our staff remains flexible, focused, and fixed on exceeding our client’s expectations.
Voice Talent

Voice Crew
960 South Broadway, Ste 113
Hicksville, NY 11801
888-233-5866
www.VoiceCrew.com
info@voicecrew.com

VoiceCrew.com is made up of hundreds of professional voice talent with a wide range of vocals. Whether you need a quick 1 liner, a long narration, a promotional ad or even a jingle TheVoiceCrew.com has the right voice. We make it our mission to always make our clients happy, which is why we have an award winning support staff at your service.
Whether it's to increase profits, provide support, sell products or promote your brand, allow our web design services to bring your company front and center. Our web design services have a proven track record of what it takes to have a successful website.

888.9MAXWEB
www.maxburst.com

Our firm shines when it comes to conceptualizing inspired and inventive online business models, brand friendly websites, powerful direct response tactics, and ingenious marketing strategies that create hyper growth for our clients.

- Website Design
- Programming & Development
- Logo Design & Branding
- Web Hosting
- E-Commerce Solutions
- Email Marketing
- Social Media Marketing
- Search Engine Optimization
- Website Maintenance Plans
Web Developers

Maxburst
565 Broadhollow Rd., Ste 12e
Farmingdale, NY 11735
631-293-9100
www.Maxburst.com
design@maxburst.com
MAXBURST specializes in custom, interactive Web site design and development. We can design your Web site to be consistent with your company’s brand image, or help you create an entirely new corporate identity.

Mission Disrupt
1025 Old Country Rd.
Westbury, NY 11590
631-220-0097
www.MissionDisrupt.com
dean@missiondisrupt.com

Cameron Advertising
Hauppauge, NY 11788
631-232-3033; Fax: 631-232-3111
www.cameronadv.com
mpreiser@cameronadv.com
Full service design, content, multimedia elements. Content management, all types of CGI scripting, online databases, hosting, web providers, e-commerce business solutions.
YOUR BUSINESS THRIVES RIGHT HERE ON LONG ISLAND

SO WHY IS YOUR HOSTING PROVIDER 1000 MILES AWAY?

Enjoy the performance and flexibility that comes with hosting your company's infrastructure and websites at Long Island's most redundant datacenter. Webair is the proven choice when it comes to Fully Managed hosting, Cloud computing, and business continuity services.

PRIVATE CLOUD • PUBLIC CLOUD • COLOCATION • DEDICATED SERVERS

Find out how we can help your business today!

1.866.WEBAIR1 | WWW.WEBAIR.COM | SALES@WEBAIR.COM

Multiple state-of-the-art datacenters
New York • Amsterdam • Montreal • Los Angeles 24/7/365 LIVE TECH SUPPORT
Web Hosting, Cloud Hosting & Colocation Services

Webair Internet Development, Inc.
501 Franklin Ave., Ste 200
Garden City, NY 11530
516-938-4100
www.Webair.com
host@webair.com
Do It Yourself (DIY) Tools

Customer Relationship Management (CRM)

Salesforce – www.Salesforce.com
Provides on-demand customer relationship management (CRM) software services to help companies with global customer communication.

SugarCRM – www.SugarCRM.com
SugarCRM enables businesses to create extraordinary customer relationships with the most innovative, flexible and affordable CRM solution in the market. The company uniquely places the individual at the center of its solution—helping businesses transform the customer experience and enable highly personalized interactions that drive customer excellence and loyalty throughout the entire customer lifecycle.

Domain Name Registration

GoDaddy – www.GoDaddy.com

Domain Success – www.DomainSuccess.com

eMail Marketing

Mail Chimp – www.MailChimp.com
Join more than 8 million people who use MailChimp to design and send 600 million emails every day.
Freelancers

**Freelancer – www.Freelancer.com**
Post your project and receive competitive bids from freelancers within minutes. Our reputation system will make it easy to find the perfect freelancer for your job. It's the simplest and safest way to get work done online!

**Upwork - www.Upwork.com**
With 9 million registered freelancers, Upwork connects businesses with great talent faster than ever before to tackle any job, any size, any time.

Logo Design

**99 designs – www.99Designs.com**
We list your design contest in our marketplace for our community of more than 1,038,000 designers to see. From Berlin to Bombay, professional creatives will read your brief and begin to brainstorm ideas just for you.

Project Management

**Basecamp – www.Basecamp.com**
Basecamp helps you wrangle people with different roles, responsibilities, and objectives toward a common goal: Finishing a project **together**.